

## Message Text

CONFIDENTIAL

PAGE 01 PEKING 01569 290935Z

ACTION AGRE-00

INFO OCT-01 EA-07 ISO-00 CIAE-00 COME-00 EB-08 INR-07

LAB-04 NSAE-00 SP-02 STR-04 TRSE-00 FRB-03 OMB-01

SSO-00 INRE-00 /037 W

-----131004 290939Z /10

O R 290915Z JUL 77

FM USLO PEKING

TO SECSTATE WASHDC IMMEDIATE 8298

INFO AMCONSUL HONG KONG

C O N F I D E N T I A L PEKING 1569

PASS AGRICULTURE

E.O. 11652: GDS

TAGS: EAGR, CH

SUBJ: POSSIBLE U.S. WHEAT SALES TO PRC

REF: A. STATE 177497, B. PEKING 1554

1. APPRECIATE PROMPT AND DEFINITIVE REPLY TO REFTEL B. UNFORTUNATELY, LAST MEETING OF DELEGATION WITH PRC JULY 28 SHOWED NO PROGRESS, AND DELEGATION LEFT PEKING MORNING OF JULY 29 PRIOR RECEIPT REFTEL A.

2. HOFER SAID MEMBERS OF GROUP HOPED TO MEET WITH SECRETARY BERGLAND ON THEIR RETURN TO US. MEMBERS OF DELEGATION ARE: GLEN D. HOFER, VICE PRESIDENT, GRAIN DIVISION, NATIONAL COUNCIL OF FARMER COOPERATIVES, WASHINGTON, D.C.; ROBERT L. BOOTH, VICE PRESIDENT, PRODUCERS GRAIN COOPERATIVE, AMARILLO, TEXAS; ROBERT W. GRAHAM, VICE PRESIDENT, FARMERS EXPORT CO., OVERLAND PARK, KANSAS; EDWARD J. O'ROURKE, VICE PRESIDENT, UNION EQUITY COOPERATIVE EXCHANGE, ENID, OKLAHOMA; AND R.K. "JOHN" BAUER, NORTH PACIFIC GRAIN  
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GROWERS, PORTLAND, OREGON.

2. HOFER TOLD US AFTER DESPATCH REFTEL B THAT PRC NEGOTIATORS WERE TALKING IN TERMS OF VERY LOW PRICES, BELOW US\$90 PER TON. THIS MAY SHOW THAT PRC DOES NOT FEEL STRONG NEED FOR GRAIN AT THIS TIME.

3. IF DEPARTMENTS OF STATE AND  
AGRICULTURE WISH, USLO COULD CONVEY TO CEREALS  
CORPORATION THE OFFER IN PARA 2 REFTEL A TO  
PERMIT PRC REPRESENTATIVE TO BE PRESENT FOR  
LOADING OR GATHERINGS OF SAMPLES FOR INSPECTION  
AND SHOW HIM LABORATORY PROCEDURES USED BY  
FGIS. THIS MAY HELP FUTURE SELLERS OF US GRAIN  
IN NEGOTIATIONS WITH PRC.  
WOODCOCK

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** WHEAT, SALES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 29-Jul-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977PEKING01569  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
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**Previous Handling Restrictions:** n/a  
**Reference:** 77 STATE 177497, 77 PEKING 1554  
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**Review Content Flags:**  
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**Review Release Event:** n/a  
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**Status:** NATIVE  
**Subject:** POSSIBLE U.S. WHEAT SALES TO PRC  
**TAGS:** EAGR, CH, US  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009